

#### PROFILE

Mark Ruiter (40 years old, married, two children and a proud citizen of Dordrecht)

I followed a number of vocational courses with a focus on metal and completed them with the Middle Technical School.

Over the years I have developed myself from being a welder to being in charge and manage a company. Along the way I worked as a process operator for cutting machines and I did work preparation.

My range of capacities is very wide. Because of that I have compiled this resume with relevant information for this position. You can find my whole work history on my personal website.

## CONTACT

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#### **INTERESTS**

Family Scripten Formula 1 Business Cycling Exercising

#### QUOTES

Not being annoying, but surprising. Worrying is fantasising the wrong way. Sometimes you just have to lick the stamp and send it.

# MARK RUITER

## Technical purchaser

A valuable addition to your company

Optimising the procurement and finding the right suppliers for a product is often a challenge. I have a lot of experience specifying procurement needs and putting them in the market. Negotiating contracts with suppliers is part of my abilities as well, under the condition that it's about more than just the lowest price. Only then it will lead to a long-term mutual satisfaction between the supplier and the company. I'm also capable to monitor the (already existing) purchase process with platform barriers and reports based on the industry standards.

### WORK EXPERIENCE

BLC de Kruijf, Operational Manager (interim)

Okt 2018 – Dec 2019 Within this construction company I fulfilled management tasks, but I was responsible for the procurement as well. My work varied from procurement of technical products to negotiating about the price level of stock items. My responsibilities also included looking for new partners to save money on the purchase side without losing quality.

#### AVT Metaal, Technical purchaser (interim)

Juli 2018

For a new project, the previously obtained quotations for cutting and additional operations were outside of the budget. So, I divided everything on article-level, budgeted it per group, requested new quotations and prepared the procurement within the budget.

#### Thure Snijtechniek, Owner

Dec 2011 - Apr 2018

I built this company from scratch. Besides the tasks belonging to a single owner, I also took responsibility for the complete procurement. Not only did I purchase stock items, I also purchased materials for various complex projects. Furthermore, I invested a lot in purchasing new machines with the necessary considerations and negotiations beforehand.

#### **CHARACTERISTICS**

According to the Myers-Briggs Type Indicator (MBTI), my personality type is a 'defender' (ISFJ-A). I recognise myself in the following characteristics: detailed, conscientious, traditional, loyal, patient (not always...), organised, service-oriented, dedicated, protective, very precise and responsible.

## SKILLS

Microsoft Office, Windows, AutoCAD, Draftsight, Lantek, ProFirst, various ERP systems, PHP, MySQL, jQuery / Java

#### RECOMMENDATIONS

To be found on my LinkedIn page: www.linkedin.com/in/mrmarkruiter